

INDIGENOUS ECONOMIC PROSPERITY FORUM

PROUDLY PRESENTED
BY NACCA AND THE
ABORIGINAL FINANCIAL
INSTITUTIONS NETWORK

FEBRUARY 27-28, 2019

HILTON LAC-LEAMY
GATINEAU, QUÉBEC

 NACCA



Photo by: Carnus Photography /Marie Smith

Access to Capital - Unlocking Community Potential

PROGRAM

INDIGENOUS ECONOMIC PROSPERITY FORUM

The National Aboriginal Capital Corporations Association (NACCA) and the network of Aboriginal Financial Institutions (AFIs) are leaders in the advancement of Indigenous economic prosperity in Canada. This inaugural forum will highlight the need for increased access to capital for our First Nations, Inuit, and Métis entrepreneurs. Throughout this Forum we will discuss the gaps between Indigenous and non-Indigenous Canadians, and together we will research innovative solutions to allow our entrepreneurs to thrive and support the growth of the Indigenous economy.



WELCOME BY CEO

Shannin Metatawabin, CEO, NACCA

NACCA and the network of AFIs welcome our delegates and sponsors to our inaugural Indigenous Economic Prosperity Forum. Together we will work towards knocking down the biggest barrier for Indigenous entrepreneurs: access to capital.



OUR ORGANIZATION

NACCA is the association of AFIs that provide financial and business support services to First Nations, Inuit, and Métis entrepreneurs across Canada. AFIs provide over \$100 million in loans annually to more than 1,250 Indigenous business clients and manage a consolidated loan portfolio of more than \$320 million.

NACCA delivers a range of programs and services to AFIs across Canada. It also supports its members by developing new financial products and services, sharing best practices, and advocating on behalf of its members.

OUR MASTER OF CEREMONIES

Chief Ian Campbell, Squamish Nation



Chief Ian Campbell is a hereditary chief of the Squamish Nation. He is currently serving his fourth consecutive term as an elected councillor of the Squamish Nation. He has been employed since 1999 as a negotiator and cultural ambassador for the Intergovernmental Relations department of the Squamish. He was appointed as spokesperson for 8yrs. Ian has an MBA from Simon Fraser University, and is fluent in the Squamish language and culture.

Chief Campbell has been instrumental in successful negotiations of land acquisitions, forestry tenures, clean energy projects, ski hill development, parks co-management, land use planning, and major industrial projects such as LNG.

THANK YOU TO OUR SPONSORS

NACCA and the network of Aboriginal 'Financial Institutions would like to express its deepest appreciation to our inaugural Indigenous Economic Prosperity Forum sponsors. Without their support, this forum would not be possible.

We encourage forum delegates to visit the sponsor booths in the exhibit area and to consider using the sponsors' products and services in light of the contribution they are making. These companies are demonstrating valuable support. Let's show them our appreciation! We also acknowledge the important financial contributions from Indigenous Services Canada and Innovation, Science and Economic Development Canada. We thank both departments for their support of our inaugural conference.

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Ernie Daniels



Brian Davey



Clint Davis



Michael Denham



Jay-Anne Gilfoy



Terry Goodtrack



Chris Googoo



Carol Anne Hilton



Andrew Leach



Kelly Lendsay



Dawn Madahbee Leach



Keith Martell



Mark Sevestre



Jean Vincent



Ray Wanuch



Mike Watson

THINGS TO NOTE

Reminder - Early Start!

Breakfast and registration begin at 7:30 am and the opening session begins at 9:00 am in Salon Mozart on both days.

Forum Mobile App

Download the Chameleon Event App in your App Store! Once the Chameleon app is downloaded, type 'NACCA' in the search field and choose it from the list when it appears.

Morning and Closing Prayer

Join our Elder for the opening prayer on Wednesday, February 27th at 9:00 am and for the closing prayer on Thursday, February 28th.

Exhibitors and Indigenous Arts & Crafts Vendors

Please visit the exhibitors and vendors in Salon Beethoven. Refer to Exhibitors icon in the mobile app for a list of exhibitors and vendors.

Social Networking

Share your experiences on social media.
@NACCAinfo
#NACCA2019
#IndigenousEconomicProsperityForum
#ReconciliACTION



Specialized Menus

Please identify yourself to your server if you have any dietary requirements.

Prosperity Exchange Reception - sponsored by First Nations Bank of Canada

Please join us for an evening of networking and great prizes on Wednesday, February 27th from 5:30 – 6:20 pm in Salon Chopin. Prizes include pairs of luxury suite tickets for the game between Ottawa and Edmonton on Thursday, February 28th.



Gala Banquet and Awards

The gala banquet and awards presentations is an evening of celebrating the success of our Indigenous entrepreneurs. Dinner will be followed by an acoustic set by Métis singer/songwriter **Amanda Rheume**.

Copies of Presentations

Copies of presentations will be made available in PDF format on the NACCA website after the Forum.

How Did We Do?

Did we meet your expectations? Did the forum program and sessions address the issues that are important to you and meet your needs? NACCA would like to continue to enhance the Indigenous Economic Prosperity Forum program so it meets the capacity development needs of all Indigenous organizations, communities and individuals.

Please help us to do so by completing the forum evaluation on the mobile app. A copy can also be found in your delegate kit. Please leave your completed form at the registration desk or return it to the conference secretariat by email access2019@nacca.ca or by fax at (613) 688-0895.

GOLD SPONSOR:



PROGRAM

WEDNESDAY, FEBRUARY 27, 2019

7:30 AM – 4:00 PM

Registration [Mozart Foyer]

Sponsored by:



7:30 AM – 9:00 AM

Networking Breakfast [Salon Mozart]
Visit the Exhibitors [Salon Beethoven]

9:00 AM – 10:15 AM

Prayer / Welcome / Opening Remarks / Presentations [Salon Mozart]

Welcome: Chief Ian Campbell, Squamish Nation

Prayer: Irene Lindsay

Opening Remarks: Andrew Leach, Board Chair, NACCA

Sponsor Address: TBC

Presentations

Overview of Indigenous Businesses

Thousands of Success Stories – With More to Come

Three presentations set the context for the forum. They will explore:

- what current research by the Organisation for Economic Cooperation and Development (OECD) reveals about barriers to and opportunities for Indigenous economic development around the globe;
- how Indigenous business can and must play a central role in building a prosperous future; and
- how we can grow the number, size and sophistication of Indigenous businesses by expanding the capacity of the Aboriginal Financial Institutions (AFIs) and NACCA.

Speakers: Dawn Madahbee Leach, Vice Chair, National Indigenous Economic Development Board (NIEDB)

Adam Fiser, Co-Lead Northern and Aboriginal Policy, Conference Board of Canada

Shannin Metatawabin, CEO, NACCA

10:15 AM – 10:30 AM

Health Break/Visit with Exhibitors [Salon Beethoven]

Sponsored by:



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délégués commerciaux

10:30 AM – 11:45 AM

Panel Discussion [Salon Mozart]

Indigenous Business Financing Landscape

The Big Picture from Three Distinct Perspectives

The panel explores the state of the Indigenous business financing landscape; where the gaps are; what the future holds; and what role different types of lenders play in this field.

Moderator: Chief Ian Campbell, Squamish Nation

Panelists: Brian Davey, Executive Director, Nishnawbe Aski Development Fund (NADF)

Michael Denham, President/CEO, Business Development Bank of Canada (BDC)

Keith Martell, CEO, First Nations Bank of Canada (FNBC)

11:45 AM – 1:00 PM

Luncheon and Keynote: Senator Marty Klyne [Salon Mozart]

1:00 PM – 2:30 PM

Panel Discussion [Salon Mozart]

Traditional Financial Institutions and Investors

Building the Right Partnerships Deliver Returns and Impact Beyond Bay Street

For Indigenous business to make an impact on living standards in communities across the country requires capital – lots of capital. This panel explores how large lenders and First Nations investors are looking to move some of their capital from mainstream investments to opportunities in the Indigenous economy.

Moderator: Clint Davis, CEO, North 35 Capital Partners

Speakers: Terry Cooke, President & CEO, Hamilton Community Foundation

Jay-Ann Gilfoy, CEO and Director, Vancity Community Investment Bank (VCIF)

Mark Sevestre, President, National Aboriginal Trust Officers Association (NATOA)

2:30 PM – 2:45 PM

Health Break/Visit with Exhibitors [Salon Beethoven] Sponsored by:

2:45 PM – 4:00 PM

Workshop 1 (concurrent) [Salon Delfosse]

Current Financing Solutions for Indigenous Business Collaboration on the Ground

This workshop highlights the financing solutions that support Indigenous entrepreneurs today and how key players in the field collaborate to finance promising businesses.

Moderator: Andrew Leach, Board Chair, NACCA

Speakers: Dan Ouimet, Senior Vice President, External Engagement, Futurpreneur Canada

Monica James, Manager, Indigenous Banking, BDC

Matt Tapper, Business Development Manager, UInooweg Development Group

Harry Willmot, Senior Manager – Aboriginal Market Development, RBC Royal Bank

Workshop 2 (concurrent) [Salon Suzor-Côté]

Housing & Infrastructure Financing

Infrastructure and housing are integral to the long-term growth and prosperity of societies. Like businesses, infrastructure and housing require large amounts of capital to be built but, here too, unique challenges often limit the amount of financing that is available. The workshop will explore those challenges and present viable solutions to improve access to capital.

Moderator: Cameron Alexis, Director, NACCA

Speakers: Joel Allaert, Senior Manager, Financial Solutions, Canada Mortgage and Housing Corporation (CMHC)

Ernie Daniels, President/CEO, First Nations Finance Authority (FNFA)

Clint Davis, CEO, North 35 Capital Partners

Jean Vincent, President/CEO, Aboriginal Savings Corporation of Canada (ABSCAN)

5:30 PM – 6:30 PM

Prosperity Exchange Reception [Salon Chopin]

Networking and Prizes (including hockey tickets in luxury suite for Ottawa vs Edmonton February 28th)

Sponsored by: **FIRST NATIONS BANK**

6:30 PM – 9:00 PM

Gala Banquet Dinner / Keynote Address / Awards / Entertainment [Salon Mozart]

Pre dinner entertainment: Throat Singers

Keynote Address: The Honourable Mary Ng, Minister of Small Business and Export Promotion

Presentation of the Indigenous Business of the Year Awards

After dinner entertainment: Amanda Rheume

Possessed of a powerful, slightly gritty singing voice and an ear for catchy melodies, Amanda won a 2014 Canadian Folk Music Award for Aboriginal Songwriter of the Year and was nominated for a Juno. Rheume has released five albums: The Skin I'm In (2019), Holding Patterns (2016), Keep a Fire (2013), Light of Another Day (2011), and Acoustic Christmas (2009).



7:30 AM – 12:00 PM

Registration [Mozart Foyer]

Sponsored by:



7:30 AM – 9:00 AM

Networking [Salon Mozart]
Visit the Exhibitors [Salon Beethoven]

9:00 AM – 10:30 AM

Prayer / Welcome / Opening Remarks Day 2 / Presentation [Salon Mozart]

Welcome and Opening Remarks Day 2: Chief Ian Campbell, Squamish Nation

Presentations

Indigenomics – A Global Power Shift

You think \$100 billion sounds like a big number? You are right – but it is what the Indigenous economy could become with the right framework in place.

Speakers: Carol Anne Hilton, CEO, The Indigenomics Institute

Panel Discussion

Social Impact Investors

New Tricks to Raise Capital and Place Investments in the Indigenous Economy

The need to improve social outcomes for Indigenous people and communities is great but there are unique circumstances and challenges that impact investors need to understand and adapt to. This panel explores what social finance can look like in an Indigenous context.

Moderator: Hillary Thatcher, Director General, Innovation and Services Branch, Indigenous Services Canada

Derek Ballantyne, Managing Partner, New Market Funds

James Hughes, Executive Lead, McConnell Foundation

Ammara Shirazi, Senior Consultant, Rally Assets

Ludivine Ventura, Analyst, Social Venture Connexion (SVX)

10:30 AM – 10:45 AM

Health Break/Visit with Exhibitors [Salon Beethoven]

Sponsored by:



10:45 AM – 12:00 PM

Workshop 1 (concurrent) [Salon Delfosse]

Innovative Partnerships for Social Impact

Three AFIs present innovative partnerships that they have fostered to leverage outside resources and drive social impact in their communities.

Moderator: Stewart Anderson, Manager, Community Investment & Indigenous Partnerships

Speakers: Chris Googoo, COO, UInooweg Development Group

Jack Royal, Chair, Indian Business Corporation

Mike Watson, General Manager, Stó:lô Community Futures

Workshop 2 (concurrent) [Salon Suzor-Côté]

Indigenous Institutional Alignment

Developing a Co-ordinated Effort to Drive Prosperity

Indigenous institutions play a central role in driving the Indigenous prosperity agenda. This workshop explores how their efforts can be aligned to the greatest effect.

Moderator: Shannin Metatawabin, CEO, NACCA

Speakers: Philip Ducharme, Director, Innovation and Entrepreneurship, Canadian Council for Aboriginal Business (CCAB)

Terry Goodtrack, President/CEO, AFOA Canada

Kelly Lendsay, President/CEO, Indigenous Works

Ray Wanuch, Executive Director, Cando (Council for the Advancement of Native Development Officers)

12:00 PM – 2:00 PM

Closing Luncheon / Keynote [Salon Mozart]

Keynote Address: The Honourable Carolyn Bennett, Minister of Crown-Indigenous Relations

Draw for TWO (2) iPad Pro 12.9" with Apple Pencil and Smart Folio

Closing Remarks: Andrew Leach, Board Chair, NACCA

Closing Prayer: Irene Lindsay

2:00 PM

Adjournment

EXHIBITORS

Aboriginal Savings Corporation of Canada / Société d'épargne des Autochtones du Canada
 AFOA Canada
 Canada Post Corporation
 Canadian Intellectual Property Office
 CESO (Canadian Executive Service Organization)
 Fern Software Corporation
 Financial Consumer Agency of Canada
 First Nations Market Housing Fund
 Global Affairs Canada – Trade Commissioner Service
 National Aboriginal Capital Corporations Association
 Vancity Community Investment Bank (VCIB)

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BDC is right there with you at the NACCA Indigenous Economic Prosperity Forum.


As the only bank devoted exclusively to entrepreneurs, we're proud to sponsor this event which explores access to capital for Indigenous entrepreneurs.



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